

CORPORATE PROFILE

RASAMEEL INVESTMENT COMPANY



A New Era of Investing

OUR STORY

Prosperity Through Innovation

At Rasameel, we believe that investment is no longer a luxury but rather a necessity. From this perspective springs our aim of helping clients navigate their financial journey through uniquely diversified investments armed with innovative strategies to build a better future for themselves and generations to come.

We transcend uncertainty by leaving no room for speculation; but rather rely on substantive data and precision to safeguard our clients' interest and welfare. Turning challenges into opportunities for growth is our mastery.

As we reach for new heights, we take pride in our ethical and transparent nature of investment plans that attract both clients; those who seek conventional and shariah-compliant solutions. We are strengthened by our local presence that serves as a gateway to international markets.

Our dedicated financial experts, innovative strategies and state-of-the-art technology set us apart in a fast-changing digital era and equip us to be a pioneer provider of investment solutions whilst upholding international standards.

We do not shy away from challenging the status quo; as we believe our entrepreneurial spirit is a catalyst for innovation. Our supreme cause is driven by achieving our client's prosperity and financial transformation.

With Rasameel, your wealth journey is as much a way as it is a destination.

Evolve and prosper with us...



COMPANY OVERVIEW

Rasameel is a leading investment company in Kuwait, offering clients a host of investment solutions. It is regulated by the Capital Markets Authority. Our main business pillars consist of Wealth Management, Capital Markets and Alternative Investments. Proud of our professional investment team, technological infrastructure and strong track record at Rasameel, we are well positioned within the ever-growing regional Sharia - compliant investment management field.



OUR VISION

An Investment Company Aligned With The needs of the future.



OUR MISSION

To create wealth for investors by empowering them to take charge of their financial future.



myRasameel- DT

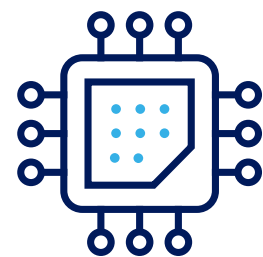
Empowering Investment Journeys Through Digital Innovation

Rasameel's Digital Transformation Department is committed to revolutionizing the investment landscape by providing innovative, technology-driven solutions that enhance client experiences and drive financial growth. Our focus is on delivering seamless and secure digital platforms that meet the evolving needs of investors, while upholding ethical and transparent practices.



Innovative Investment Solutions

Rasameel's Digital Transformation Department leads the charge in providing clients with advanced investment options through myRasameel application, offering access to managed portfolios, US market trading, and select ETFs.



Cutting-edge Technology

Leveraging state-of-the-art technology, the department ensures a secure, efficient, and seamless digital experience that caters to the dynamic needs of modern investors.



Transformational Growth

The department embraces digital transformation to redefine traditional investment boundaries, fostering an entrepreneurial spirit that turns challenges into opportunities and drives financial growth and prosperity for clients.



Ethical and Transparent Practices

By integrating ethical and transparent investment strategies, the department aligns with Rasameel's values and the regulatory standards of the Capital Markets Authority, connecting clients to both regional and international markets.

WEALTH MANAGEMENT

The Wealth Management Department at Rasameel has extensive years of experience developed from different sectors of the financial world. The team provides their services through a client-centric approach that focuses on understanding each client's risk appetite, financial goals and future needs. Through this understanding our wealth managers match clients with the right investment solution fit with a holistic approach towards their financial goals, that aims to develop a long lasting and prosperous relationship.

Who do we serve:

- High net worth individuals & Affluents
- Family offices
- Corporations and Institutions
- Sovereign Wealth Funds



WEALTH MANAGEMENT OFFERINGS



FUNDS AND PORTFOLIOS

Access to Rasameel's capital markets strategies and funds.



GLOBAL REAL ESTATE OPPORTUNITIES

Diverse and unique opportunities in our target geographies; US, UK and Euro zone.



CUSTOMIZED INVESTMENT PORTFOLIOS

Portfolios based on your financial needs, objectives, and risk appetite.



INVESTMENT ADVISORY

Designed to support your investment teams, we have a suite of services that can be customized to help you tackle your most complex financial needs.



PRIVATE EQUITY AND VENTURE CAPITAL

We focus on adding value to private companies of all sizes. We provide financial solutions to these companies from fund-raising to restructuring and trading.

CAPITAL MARKETS

The Capital Markets team provides investment solutions to clients through segregated managed accounts and funds, offering clients access to multiple strategies. We also design tailor made portfolios around their specific needs. The team comprises of investment professionals that undertake detailed sector and macro research. Our global approach helps us to spot trends early and we apply a well-developed valuation methodology to our screening process. Our objective is to generate long-term capital appreciation and strong, best in class, risk adjusted returns over a full cycle.

Thematic Strategies

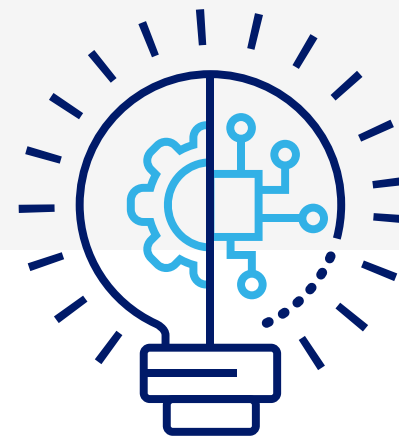
RASAMEEL KUWAIT STRATEGY

Provides clients with exposure to Sharia compliant equities and sukuks in the Kuwait and the GCC region. The Strategy objective is to invest in businesses that display a robust balance sheet and are positioned to capitalize on the economic growth materializing in the region.



RASAMEEL DISRUPTIVE TECHNOLOGIES

The objective of the strategy is to invest in companies that are developing technologies that will disrupt the status quo, in areas such as retail, healthcare, data storage and networks, Robotics, Artificial Intelligence and autonomous vehicles.



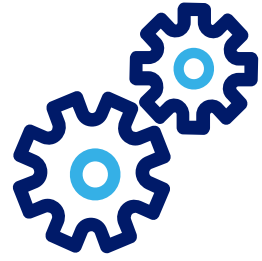
Customized Strategies

CUSTOMIZED PORTFOLIOS

Your experience starts with your Wealth Advisor, who will help assess your personal goals and risk tolerance. A customized product will be tailored to meet your investment objectives and ensure long-term wealth creation and capital preservation.



RASAMEEL'S EDGE IN CAPITAL MARKETS



Well defined process

Our investment process is driven by a mixture of bottom-up research, with a top-down macro-overlay. We undertake detailed macro and valuation analysis to gain an understanding of potential asset class returns and risks, as well as expected asset class performance in the macro environment. Our Bottom-up fundamental research leverages proprietary screening and modelling tools to identify opportunities at the company level.



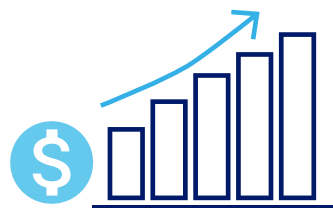
Global focus across all asset classes

We analyze and assess the major global markets - equities, bonds, sukuk, precious metals – as well as all the key indicators in our search for opportunities. This helps us identify trends in early stages.



Experienced team

The team is led by Robert Aspin, CFA who has over 25 years of experience investing through volatile markets. He is supported by a team of research analysts who focus on sector, regional and global research.



Proven track record

At Rasameel, we manage a host of different strategies which have generally outperformed their benchmarks, both on an absolute and risk adjusted basis.

CAPITAL MARKETS: INVESTMENT PROCESS

The department uses a three-stage investment process in identifying opportunities. First, we conduct an in-depth macro research, which defines our big picture outlook, and then assess the opportunity set across the various asset classes and sectors. Lastly, we use proprietary screening and modelling tools, to identify opportunities at the company level. The process is valuation driven, with a bias to value over growth at a reasonable price. We constantly monitor risk to check potential variances in the portfolio's investment returns and where appropriate, adjust the allocation made in accordance with our outlook for the market.



ALTERNATIVE INVESTMENTS



RE (INTERNATIONAL, REGIONAL, & LOCAL)

At Rasameel, our team stands at the forefront of the International, Regional, & Local Real Estate investment market, offering pioneering and diverse opportunities for our clients. Our primary focus is to structure these opportunities to maximize value while mitigating risks, ensuring the highest possible returns.

Our investment strategies encompass a variety of asset classes, including income-generating properties, value-add projects, and junior funding. We structure these investments in the most efficient Sharia-compliant manner, aligning with global market trends and future needs. Our commitment to innovation and excellence ensures that we consistently deliver unique and valuable opportunities to our clients.



VENTURE CAPITAL & PRIVATE EQUITY

At Rasameel, our Venture Capital and Private Equity department is dedicated to adding value to private companies of all sizes. We offer comprehensive financial solutions, from fund-raising and restructuring to trading, tailored to meet the unique needs of each company.

Recognizing the transformative potential of technology-related SMEs in Kuwait and the region, we actively engage in this sector through our Venture Capital funds and direct transactions. We provide our clients with exclusive investment vehicles that grant access to this dynamic market, ensuring proper diversification, quality selection, and attractive valuations. Our commitment to innovation and strategic investment positions our clients for success in the evolving business landscape.

BUSINESS DEVELOPMENT



ADVISORY

We provide advisory services to help clients achieve their financial goals through tailored investment strategies. These services include portfolio management, risk assessment, financial planning, and market analysis.



RESTRUCTURING SERVICES

Restructuring, Re-allocation of liquid & illiquid assets, and reinvesting to achieve the desired goals.



INVESTMENT POLICY

We help you define your investment goals, to determine your level of risk tolerance, and optimum allocation among different types of investments, such as stocks, sukuk and real estate.

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RASAMEEL BOARD OF DIRECTORS



Mr. Gerard Snabian
Chairman



Ms. Noor AlAbdulrazzaq
Vice Chairman

RASAMEEL BOARD OF DIRECTORS



Mr. Dakhil Abdullah AlDakhil
Board Member and CEO



Mr. Haitham S H Al-Khaled
Board Member



Mr. Mohammad Tawfeeq Sultan
Board Member



Mrs. Zainab Ahmad Al Failakwi
Board Member



Mr. Mohammad Abdulrahman Al Fares
Board Member



Mr. Mohammed Ebrahim Al-Nughaimish
Board Member

MEET THE TEAM



Dakhil Abdullah Al-Dakhil, CFA

CEO – Rasameel

As CEO of Rasameel Dakhil enriches the company with extensive years of experience in Alternative Investments. He started his career in early 2004 in Private Equity at the Industrial and Financial Investments Company in Kuwait. Over the years, Dakhil was also exposed to Real Estate, locally, GCC and internationally. He managed to close multiple real estate transactions across different sectors and different jurisdictions of a value over 500 million US dollars. Mr. Al Dakhil was a founding executive member at Dimah Capital after serving a substantial period of time at Al Aman Investment Company where he managed to close several private equity deals; notably, a \$100 million private equity Asian fund, Al Fayez. With a background of Industrial Engineering from the Pennsylvania State University, Dakhil is a Chartered Financial Analyst (CFA) from the CFA institute since 2008.



Robert Aspin, CFA

Consultant – Capital Market

Robert Aspin brings with him over two decades of investment experience across the global markets. He has held various senior leadership positions and was on the Investment committees of both Investcorp and Standard Chartered. He started his career at JP Morgan Asset Management in London in 1995, covering both the European and Asian markets. He then joined Deutsche Bank Securities in London as co-head of the GEM Telecom Research team, later moving to the Middle East to join Investcorp as Principal and co-manager of the Hedge Equity strategy and a member of the senior HF leadership team. Having an interest to live and work in Asia, he later joined Standard Chartered in 2011 as Head of Equity Strategy. Mr. Aspin holds a Masters degree in Economics and is a CFA Charter holder.

MEET THE TEAM



Mohammed Tareq Al-Thaqeb

SVP – Alternative Investment

Mr. Al Thaqeb has more than 18 years' experience in Kuwait, GCC and international real estate markets with Asset Under Management in excess of \$1 billion, starting from developing investments and funds/portfolios structures, acquiring real estate investments to implementing exit strategies of all investments. After receiving his bachelor degree in Finance and Financial Institutions from Kuwait University, Mr. Al Thaqeb started his career at Kuwait Finance House (KFH) in 2006 in the International Real Estate Department and subsequently moved to KFH Real Estate Company to manage the real estate investment. In 2015, Mr. Al Thaqeb joined KFH Capital Investment Company to lead the real estate investment as well as funds and portfolios. Mr. Al Thaqeb has held several board and Committee positions in real estate and investment companies such as Abyaar Qatar for Real Estate Company and Aref Investment Group. Mohammad Al-Thaqeb is currently the head of International Real Estate at Rasameel Investment Company.



Hashem A. Naboulsi

SVP – Compliance & AML

Hashem Naboulsi an executive MBA holder from Grenoble Ecole de Management has over 14 years of experience in compliance, AML, internal audit, and corporate governance. He started his career with Deloitte Consulting MENA region in enterprise risk services. He gained a wide range of experience in several fields and service lines. He got exposed to different financial services industry firms in the Mena region. Hashem gained wide range of reputable qualifications, certifications & licensed from governmental bodies.

MEET THE TEAM



Dana Mansour AlNassar

SVP – Wealth Management

Dana Mansour Al Nassar is an SVP in Wealth Management, with more than 15 years' experience. Started her career in NBK Capital as an analyst and had also worked at Global Investment House in the brokerage department and then moved to the wealth management department. Throughout her career she has been exposed to different range of investment products in addition to the local and international markets. Dana earned her bachelor's degree from Kuwait University, in addition to completing Kuwait Investment Authority Training program.



Hamad AlSheikh Musaед

VP - Business Development

Hamad Al Sheikh Musaед is the Business Development Manager and has been part of the Rasameel company for 7 years, demonstrating professionalism throughout his career. Hamad heads the Business Development who caters to High-Net-Worth Clients & Institutional Investors, in addition he is overseeing the internal operations development for the company. He holds a Bachelor's degree in Finance and Banking from the University of New Mexico. Hamad Al Sheikh Musaед began his professional career in the banking sector before transitioning to investments.



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